

Edda Wind ASA

Quarterly presentation, Q4 2022

eddawind.com



edda wind 

Disclaimer

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Edda Wind

In brief

Pure play market leader
in offshore wind

Expected market growth
of 5x next 8 years

2(+1) vessels in operation
and **8 newbuilds**

Attractive yard prices
and delivery schedule

Newbuilds prepared for
zero emission

Balanced contract
portfolio with 6
vessels contracted
and 4 uncommitted

Low technology risk as
vessels can serve all
types of turbines



Highlights Q4 2022



Edda Wind ASA: Q4 2022

Market 250

Strong demand growth, estimated to be more than 250 vessels by 2030, excluding China, far exceeding existing tonnage and order book of approximately 60 vessels



Increasing rates as oil & gas tonnage exit offshore wind



Increased focus and accelerated pace for the renewable energy transition



Edda Wind 8

Eight vessels under construction, ordered at low prices with attractive delivery schedule

Newbuilding programme

Edda Breeze and Edda Brint expected to be ready for operation in March 2023. Edda Boreas and hull no C-416 expected to be ready for operation during Q2 2023 and Q4 2023

99.7%

Close to 100% utilization in Q4 2022 and zero incidents to personnel



Right capabilities to target the global wind market

Uniquely positioned with competitive advantages along several dimensions

Focused company with the right set of capabilities

Dedicated state-of-the-art offshore wind vessels

- Purpose-built offshore wind vessels based on Edda Wind's specifications and know-how
- The next generation of offshore wind service vessels with proven and consistent performance for clients

Sustainability at the very center of the strategy

- Strategy exclusively focusing on the offshore wind industry (renewable energy)
- Newbuilds with a minimum of 30% GHG reduction and prepared for zero-emission operations

Growing portfolio of clients with large potential



- Relationships with clients having significant offshore wind ambitions and ability to expand customer base
- Leveraging company's deep network and track-record in positioning vessels to win contracts worldwide

Extensive experience and resource pool



- Østensjø performing ship management and provide corporate services to Edda Wind
- Access to the extensive competence pool in maritime operations and technology from its major shareholders

Position across the value chain in a global market

Operations & Maintenance

Long-term contracts supporting continuous O&M work throughout the life of wind farms

C/SOVs



Fleet of 6x C/SOVs on mid/long term contracts

Commissioning & Installation

Long & shorter-term contracts supporting commissioning & installation work on offshore wind farms

CSOVs



Fleet of 4x CSOVs uncommitted

Auxiliary wind services

Already actively considering opportunities in all key offshore wind hubs

Europe

6 contracts won, active dialogues with the clients

Asia

Active dialogues with new and existing clients/partners

US

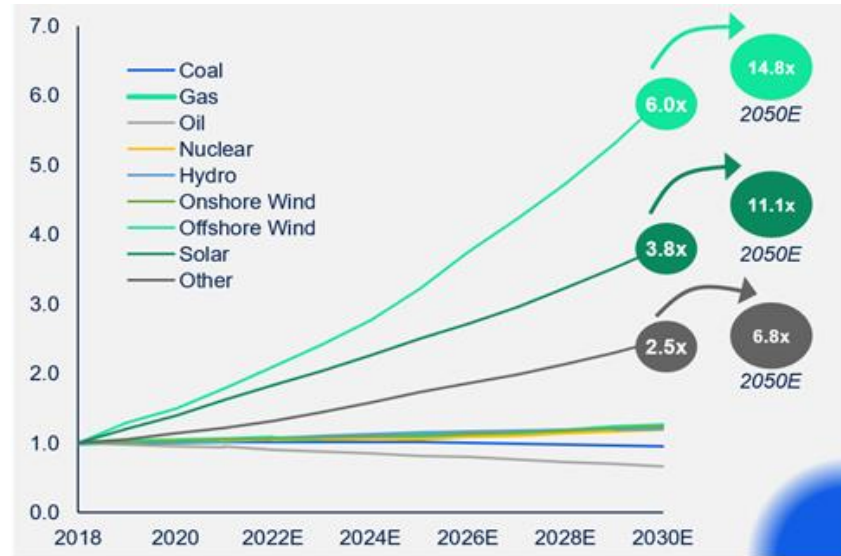
Active dialogues with new and existing partners

Demand driven by strong offshore wind growth

Offshore wind is the fastest growing energy source

Offshore wind is the fastest growing energy source

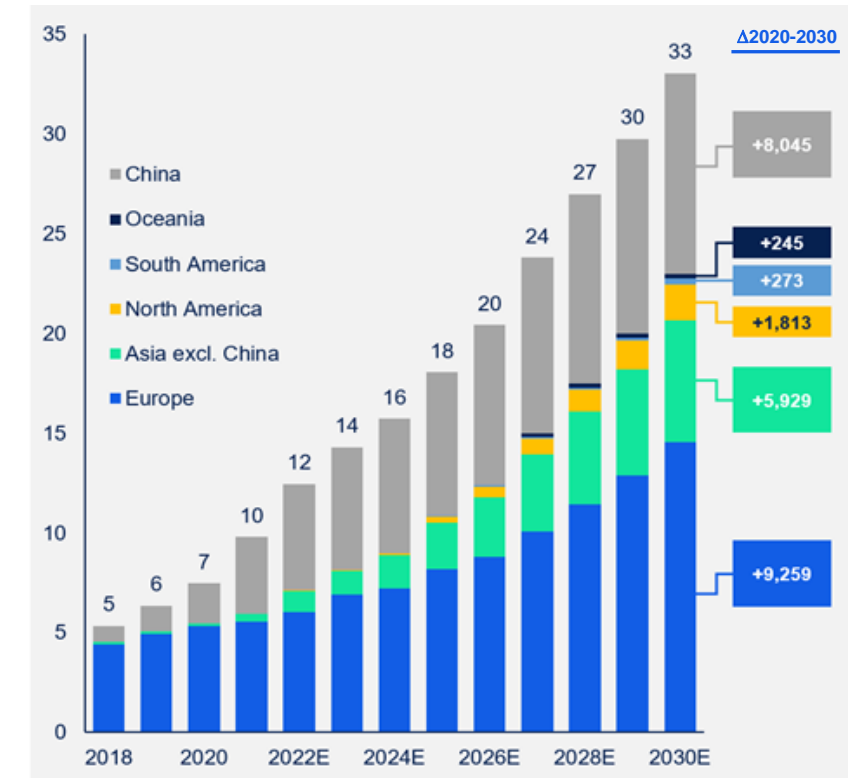
Indexed (2018 = 100)



Key offshore wind regions	Offshore GW installed		
	2018	2030E	2050E
Europe	19	78	215
Asia	5	126	613
North America	0	23	164

Driving strong growth in # of wind turbines globally

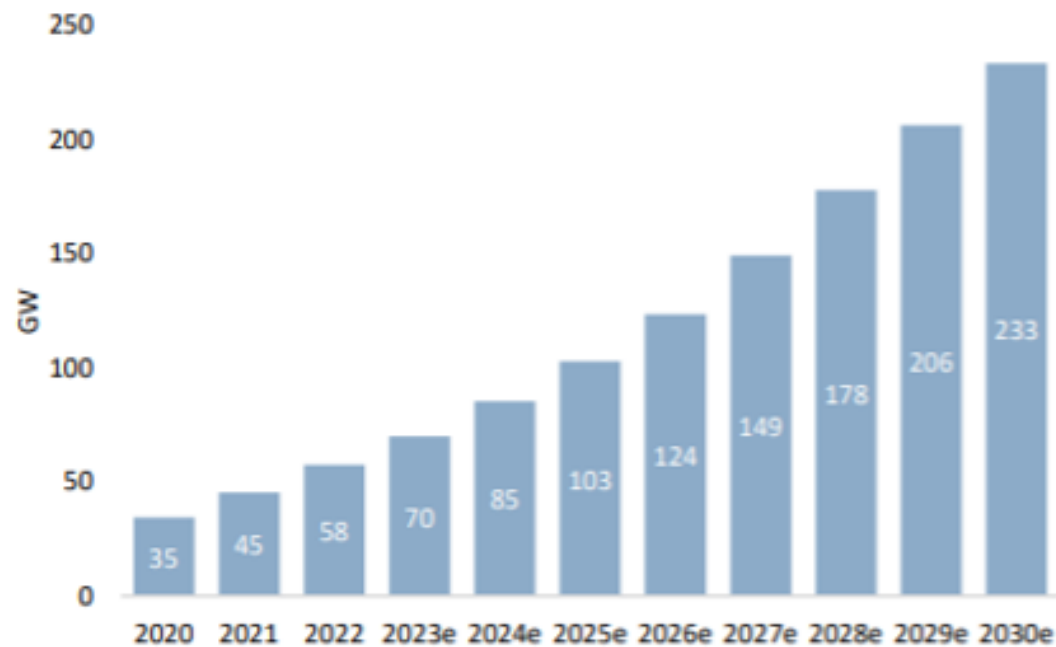
Thousands of turbines



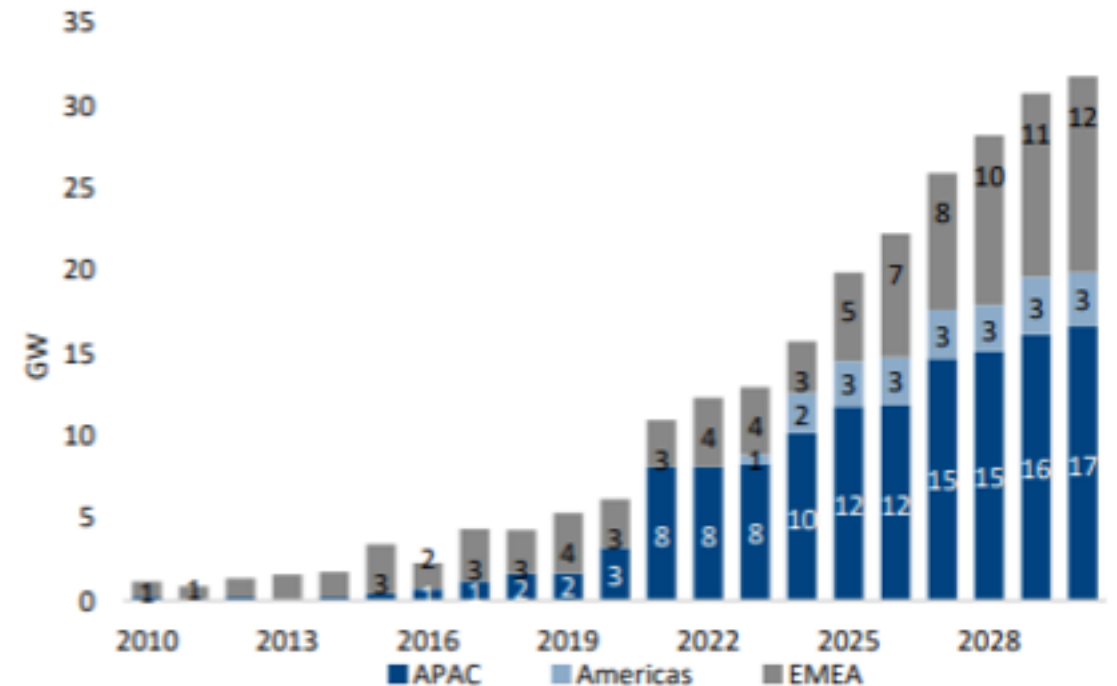
Demand driven by strong offshore wind growth

Offshore wind is the fastest growing energy source

Offshore wind –
global cumulative capacity

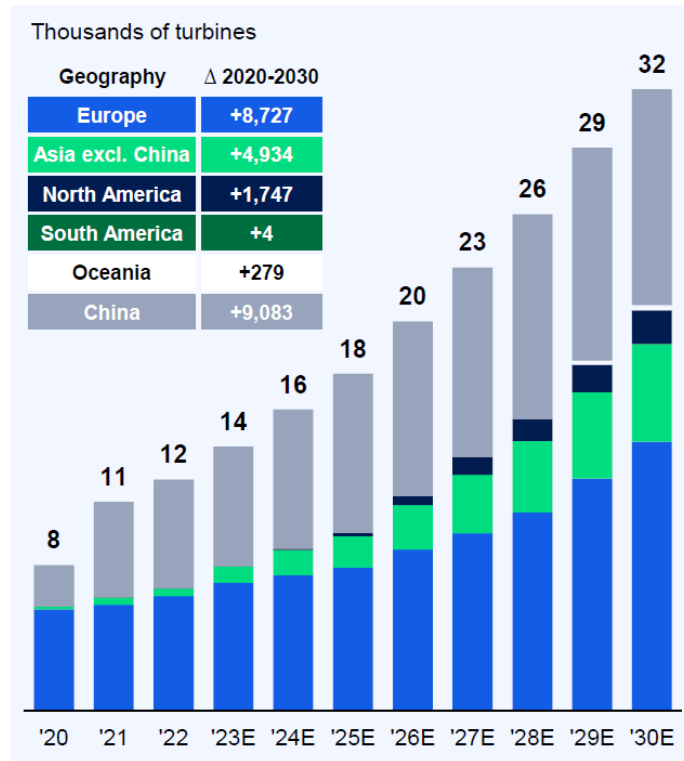


Offshore wind –
global annual capacity addition

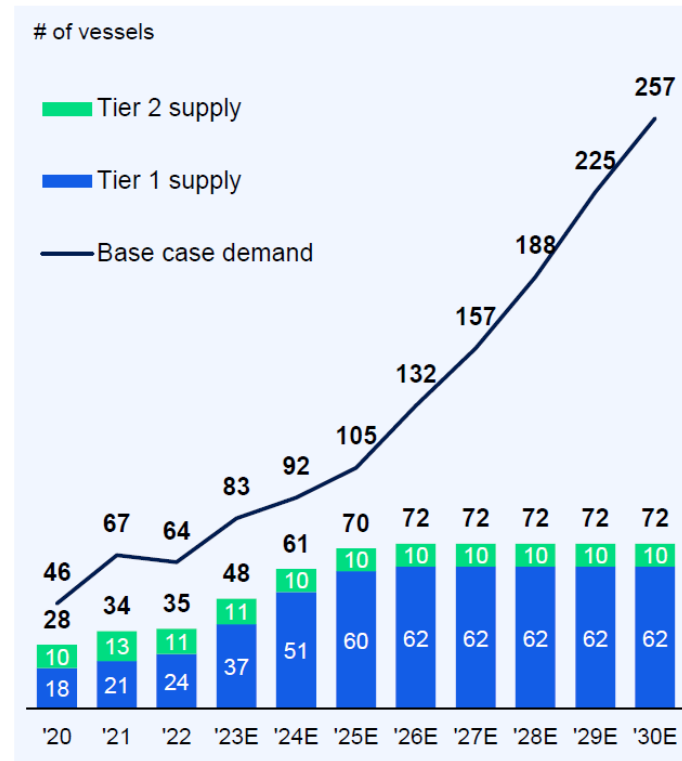


Market fundamentals continue to improve, supported by underlying growth and increased vessel scarcity

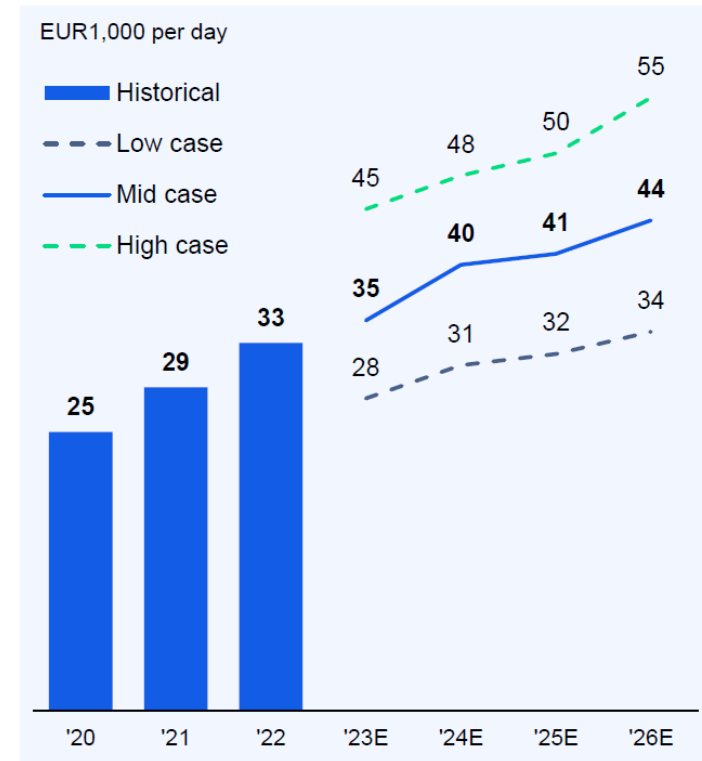
Strong growth in # of turbines globally...



...resulting in high demand for newbuilds...



...and strong outlook for C/SOV economics



Highly attractive backlog and financial profile

Total backlog of **EUR 394m** in place (firm backlog of **EUR 304m**)¹

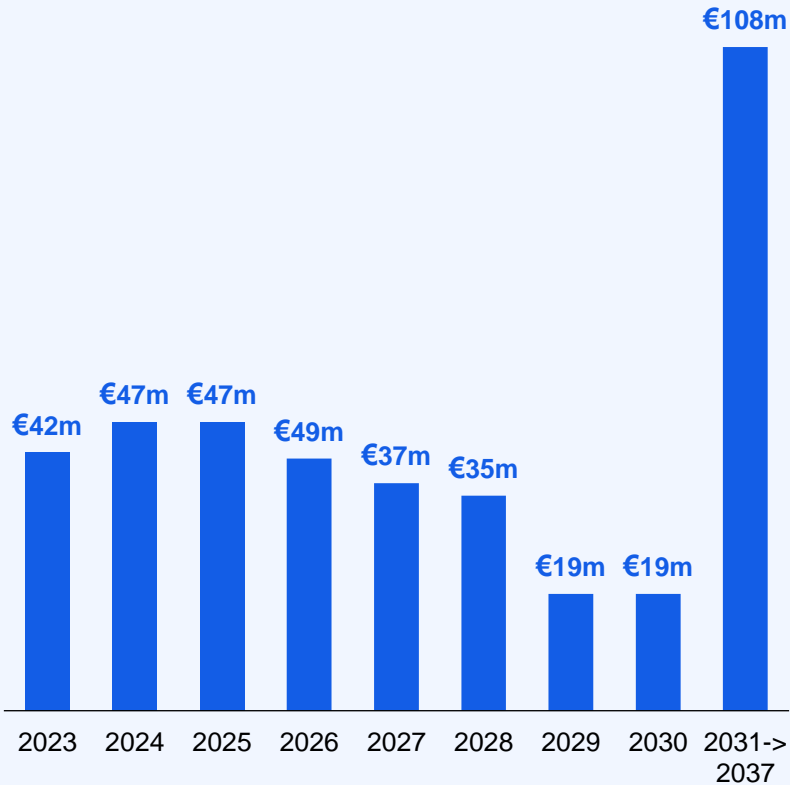
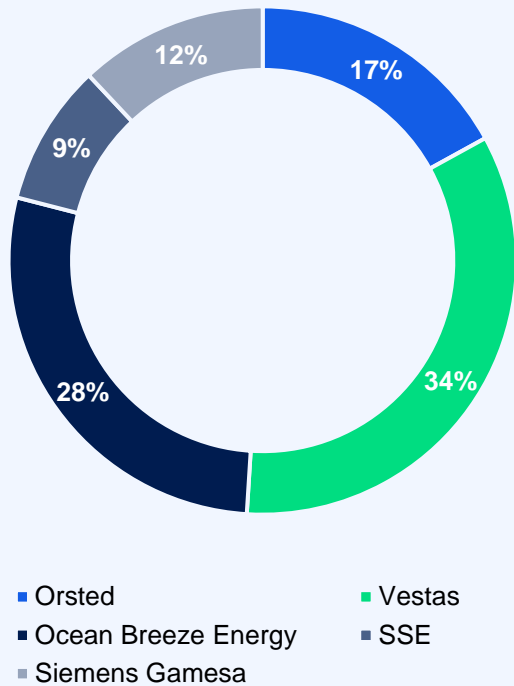


3
contracted
vessels
operating
in **2022**

6
Contracted
vessels
operating
in **2023**


















10
**vessels in
total fleet
incl. under
construction**

Revenue backlog per client¹



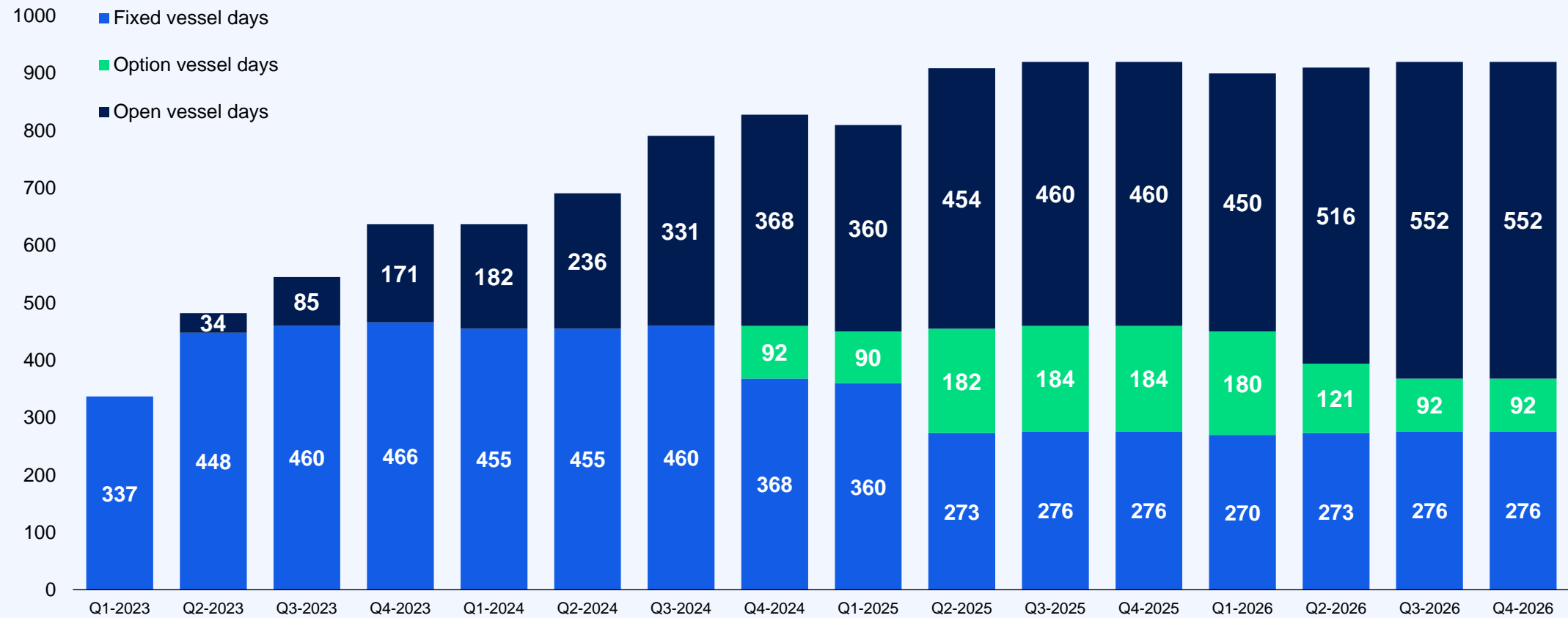
¹) The total revenue backlog comprises firm contracts as well as contractual options. The «firm» backlog are contracts which have been entered into with customers, and these contracts can be cancelled by customers under given circumstances and are in general subject to certain terms and conditions. «Options» are options to extend firms contracts, and such options can be extended at the discretion of the respective customer. As such, the «option» backlog is subject to such extensions. The backlog includes the contribution from vessel day rates as well as victualling revenue for certain additional services onboard. This definition applies to all references to backlog in this presentation. Numbers as of 2023

Six of ten vessels on contract

						Under construction				Firm contract				Option period						
Vessel	Type	Client	Start ¹	End	Location	'23	'24	'25	'26	'27	'28	'29	'30	'31	'32	'33	'34	'35	'36	'37
Edda Passat		SOV		Mar-18	Oct-23	Race Bank wind farm, UK														
Edda Mistral		SOV		Sep-18	Sep-24	Hornsea One wind farm, UK														
Edda Brint		SOV		Mar-23	May-37	Seagreen wind farm, UK														
C416		SOV		Q4-23	Q3-28	Saint-Brieuc, wind farm, France														
Edda Breeze		CSOV		Apr-21	Apr-32	BARD Offshore 1 wind farm, Germany														
Edda Boreas		CSOV		Q2-23	Q2-25	Dogger Bank wind farms, UK														
C491		CSOV		Q3-23																
C492		CSOV		Q2-24																
C503		CSOV		Q3-24																
C504		CSOV		Q2-25																
Option #1		CSOV		Q1-26																

Edda Wind – fleet contract status

Vessel availability well matched to CSOV demand & supply curves



Attractive financing in place for contracted vessels

Key debt financing information

Abt. EUR 110 mill. Senior Secured Term Loan Facility

- Semi-annual amortisation 12-year profile
- GBP 35.4m for Passat/Mistral
 - ECA tranche GBP 18.8m
 - Commercial tranche GBP 16.6m with GBP 7.1m balloon Dec-26/Jan-27
- EUR 55.2m pre- and postdelivery financing C416/C490
 - EUR 39.1m balloon payment Dec-26/Jan-27
- Contract tranche up to EUR 13.8m
 - Repayment over firm contract period, latest Dec-26/Jan-27

EUR 38.0m Private Placement

- Semi-annual amortization based on annuity style profile with balloon payment at maturity in Sep '31

GBP 36.0m Private Placement

- Quarterly amortization based on annuity style profile with balloon payment at maturity in Apr '37

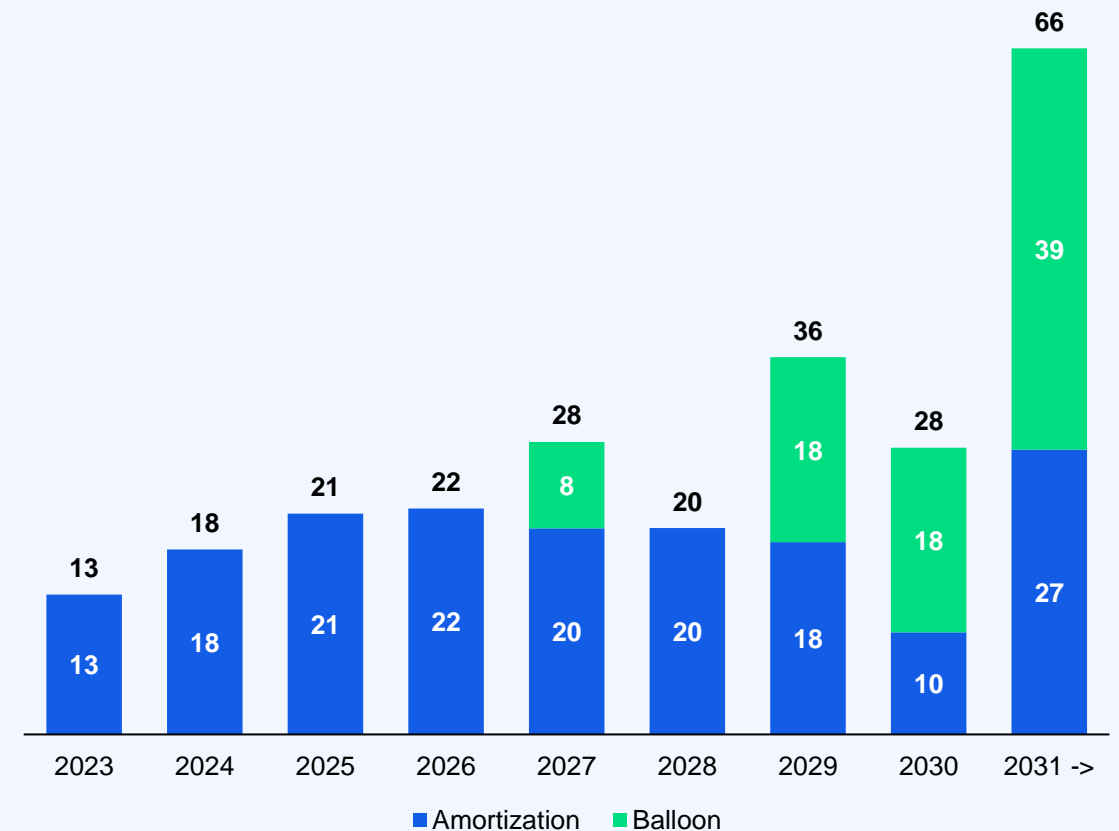
EUR 120 mil green loan facility

- Pre-and post delivery financing of C491, C492 and C503
- ECA facility of EUR 54.8 mill
- Commercial facility 45.2 mill
- Credit revolving facility of total EUR 20 mill

Interest

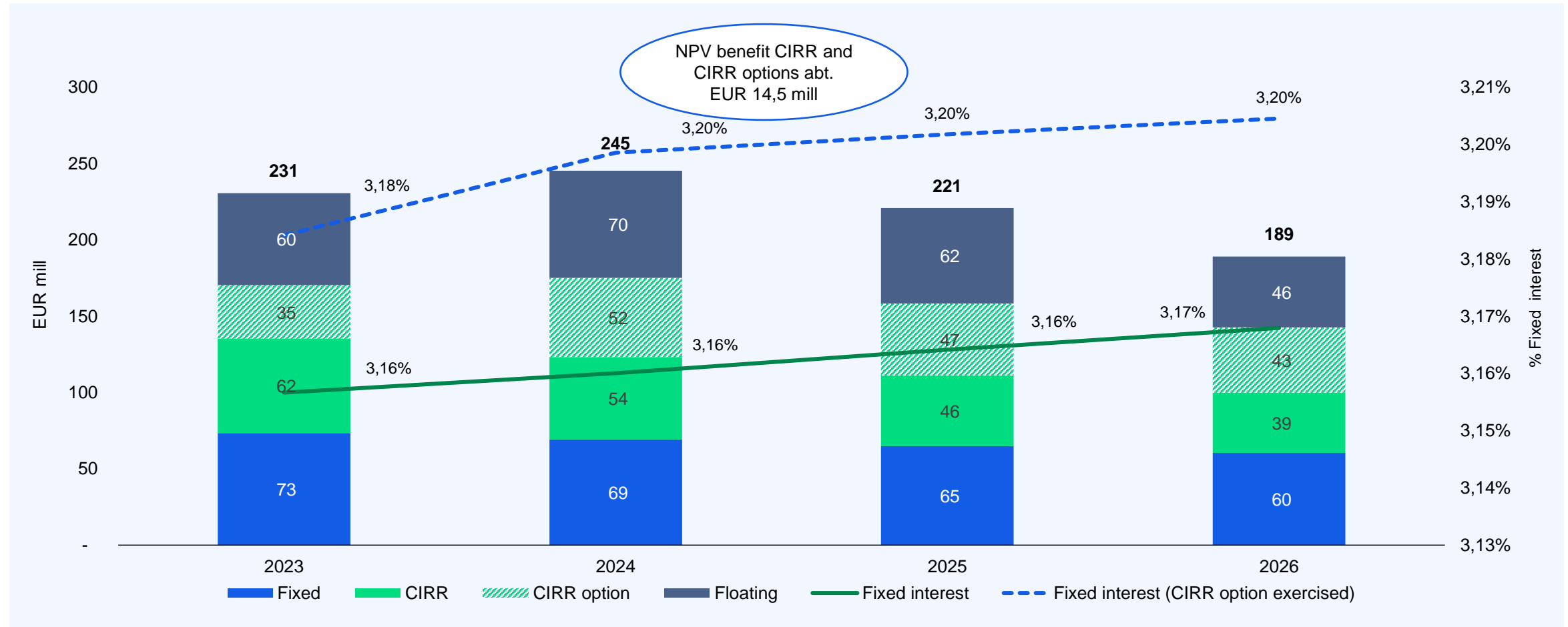
- Blend of fixed and floating interest rate
- Average all-in fixed interest cost incl. CIRR of ~3.2%

Debt amortization schedule¹ EURm



Debt and interest hedging

Significant share of debt is fixed long-term at attractive all-in rate through Private Placement and CIRR/-options



Delivering on a broad scope of work for its clients

Edda Wind works actively with clients & yards to stay ahead by delivering the features of tomorrow

Focused design philosophy

Personnel- and cargo transfers in harsh environments

Minimal manual handling of cargo and goods

Efficient workflow and deck utilization for technicians

Level-free environment / stepless approach

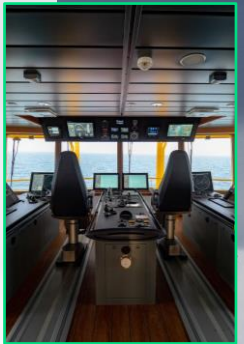
High comfort and welfare – single outside cabins for all in the SOVs, 86 cabins in the CSOVs

Fuel efficient and low emission – zero-emission ready

Safely delivering all aspects to operation & crewing of the vessel

A Facilities and accommodation

- ✓ Client accommodation
- ✓ Communication, internet & infotainment
- ✓ Personnel tracking system
- ✓ Catering, laundry and housekeeping
- ✓ Office, change room and hospital facilities
- ✓ Helicopter landing deck / Heli winch zone



B Services and operations

- ✓ Motion compensated personnel transfer
- ✓ Work boat incl. ship-to-shore capability
- ✓ Motion compensated cargo handling (on sea)
- ✓ Crew transfer landing & refuelling capability
- ✓ Warehouse, workshop and garbage facilities
- ✓ Daily reporting



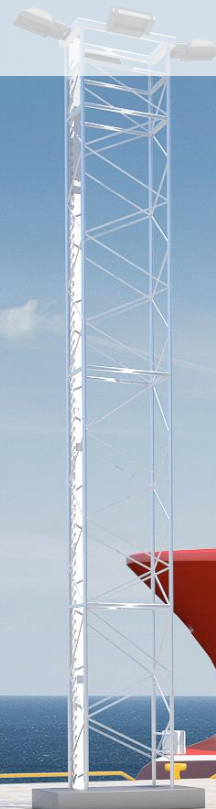
Prepared for zero-emission

Several advantages with Liquified Organic Hydrogen Carrier (LOHC)

01 Safety

02 Endurance

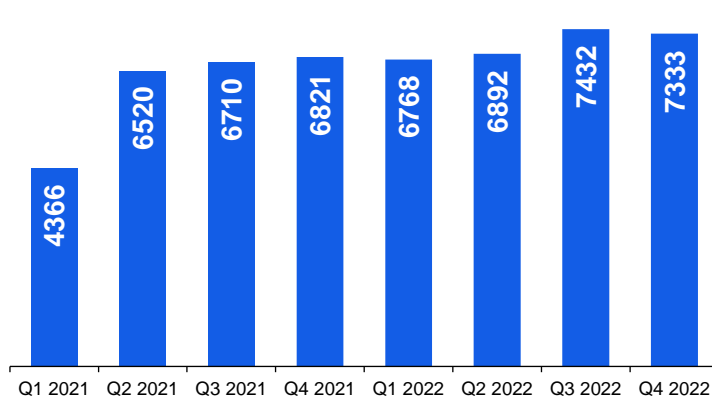
03 Logistics



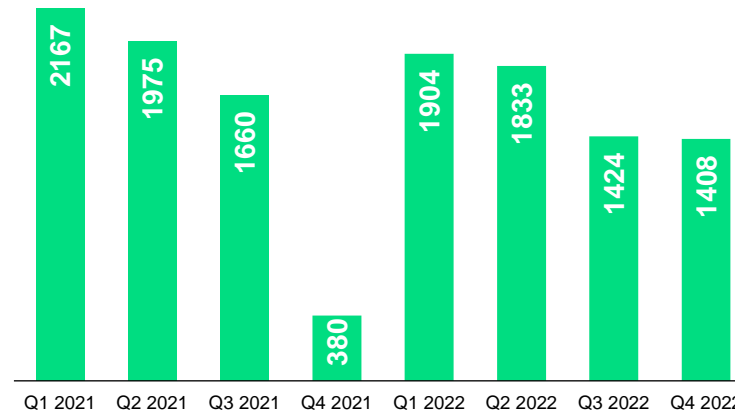
Key financials

Income statement

Operating revenue and operating expenses (EUR 1 000)	Q4 2022	Q4 2021	Full year 2022	Full year 2021
Total operating income	7,333	6,821	28,425	24,416
Total operating expenses	(5,925)	(6,441)	(21,856)	(18,234)
Operating profit before depreciation	1,408	380	6,569	6,182
Depreciation	(782)	(802)	(3,195)	(3,169)
Operating profit	626	(422)	3,374	3,013
Financial income / (expense)	(439)	696	(1,440)	(773)
Profit / (loss) before tax	187	274	1,935	2,241
Profit / (loss) for the period	187	274	1,935	2,241



Operating income



EBITDA

Comments Q4 2022

- Strong demand growth, estimated +250 vessels required by 2030, excluding China. Far exceeding existing tonnage and order book.
- Increasing rates as oil & gas tonnage exits the offshore wind market.
- 99,7 % utilization Q4 2022.

Key financials

Balance sheet

ASSETS (EUR 1000)	31.12.22	31.12.21
Non-current assets		
Deferred tax asset	-	23
Vessels	66,714	73,611
Newbuildings	223,082	131,077
Other non-current assets	7,050	-
Machinery and equipment	7	3
Total non-current assets	296,853	204,715
Current assets		
Account receivables	3,926	3,575
Other current receivables	1,153	-
Other current assets	4,114	7,791
Financial derivatives	71	-
Cash and cash equivalents	45,021	89,520
Total current assets	54,285	100,886
Total assets	351,138	305,602

EQUITY AND LIABILITIES (EUR 1000)	31.12.22	31.12.21
Equity		
Share capital	644	644
Share premium	116,128	116,128
Other equity	66,908	67,560
Total equity	183,680	184,332
Non-current liabilities		
Non-current interest-bearing debt	146,013	110,545
Total non-current liabilities	146,013	110,545
Current liabilities		
Account payables	3,017	1,555
Financial derivatives	-	91
Public duties payable	85	96
Current interest-bearing debt	10,951	6,951
Other current liabilities	7,392	2,031
Total current liabilities	21,446	10,724
Total equity and liabilities	351,138	305,602

Comments Q4 2022

- Equity ratio: 52,3 %
- Net Interest-Bearing Debt: EUR 107,7 mill

Summary

- 01** Leading offshore wind service vessel company with a proven track-record
- 02** State-of-the-art fleet at fixed and attractive yard prices
- 03** Strong backlog of EUR 394/304 m supporting cash flow visibility and dividend capacity
- 04** Attractive and competitive newbuild program of 2 SOVs and 6 CSOVs – prepared for zero-emission operations
- 05** Sharply increasing demand for top tier C/SOVs
- 06** Experienced management supported by reputable owners



Subsequent events

01 Edda Boreas delivered from yard 9 February 2023

02 EUR 120 mill green loan facility signed 13 February 2023

03 Edda Breeze and Edda Brint commissioning of gangway systems near complete



Investor Relations

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Thank you

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Q&A

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