### **Edda Wind ASA**

**QUARTERLY PRESENTATION** 

Q4 2021

**15 February 2022** 



### **Disclaimer**

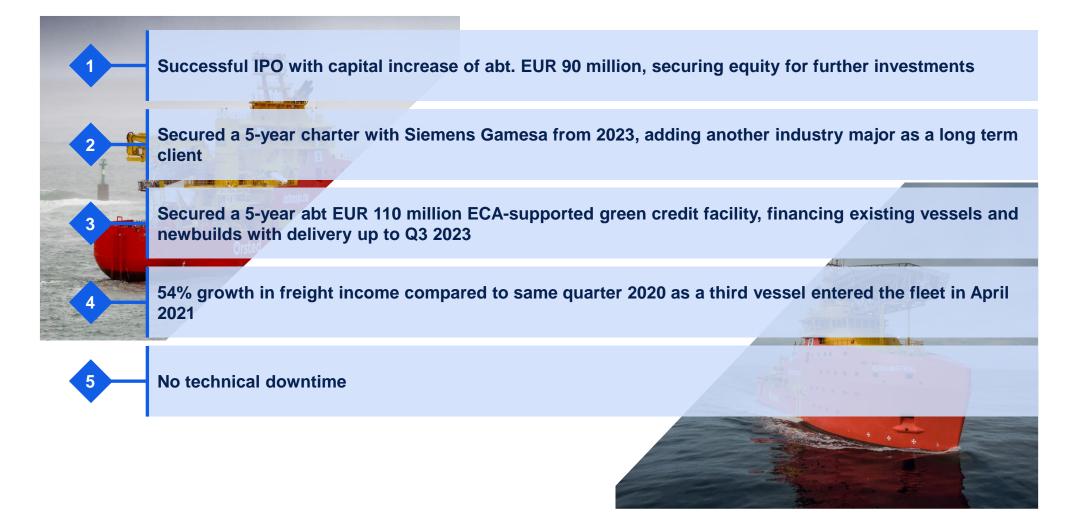
Q4 2021 presentation

#### **Cautionary note regarding forward-looking statements**

This presentation, prepared by Edda Wind ASA (the "Company"), may include forward-looking statements relating to the business, financial performance and results of the Edda Wind Group and/or the offhore wind industry. Forward-looking statements concern future circumstances and results and other statements that are not historical facts, sometimes identified by the words "believes", "expects", "predicts", "intends", "projects", "plans", "estimates", "aims", "foresees", "anticipates", "targets", and similar expressions. Any forward-looking statements contained in this presentation, including assumptions, opinions and views of the Company or cited from third party sources, reflect the current views with respect to future events and are subject to material risks, uncertainties and other factors that may cause actual events to differ materially from any anticipated development. None of the Company or any of its subsidiary undertakings or any such person's officers or employees provide any assurance as to the correctness of such forward-looking information and statements. The Company assumes no obligations to update the forward-looking statements contained herein to reflect actual results, changes in assumptions or changes in factors affecting these statements.



### **Highlights**





## Longstanding track-record from maritime operations

Q4 2021 presentation



### Østensjø Rederi

~45 years of offshore pedigree

#### **Edda Wind**

Dedicated offshore wind company targeting global leadership

Accommodation and gangway transfer expert

#### Purpose built offshore wind vessels

#### Edda Freya

1999 -

High number of passengers on board for several clients since 1999

#### Edda Fjord

2004

First gangway contract in 2004. The first vessel used by Ørsted for accommodation and gangway (2016)

#### **Edda Fides**

2011

Dedicated accommodation vessel. Based on extensive experience from Edda Fjord

#### **Edda Sun**

2017

Working for several offshore wind clients such as Ørsted. Boskalis and Vestas since 2017

#### **Edda Passat & Mistral**

2015

Offshore wind SOVs targeting the Operations & Maintenance segment. Contract with Ørsted won in 2015

#### Newbuilds #1 to #4

2022

Two CSOVs and two SOVs to serve commissioning, installation and maintenance work. Contracted with Ocean Breeze, Vestas, Siemens Gamesa and SSE to 2032, 2037, 2028 and 2023.

#### Newbuilds #5 to #6

2023

Two CSOVs to target the Commissioning and Installation segment.

#### Newbuilds #7 to #9

2024

Three CSOVs to target the Commissioning and Installation segment.









**Orsted** 

**Vestas**. Vattenfall 🥯

GeoSea Boskalis

**SIEMENS** Gamesa















Targeting transparent pipeline of sanctioned and planned growth in offshore wind park development and maintenance

Successful track-record serving the global leader in offshore wind power production

Orsted

Secured on long-term contracts, in line with the low-risk fleet strategy









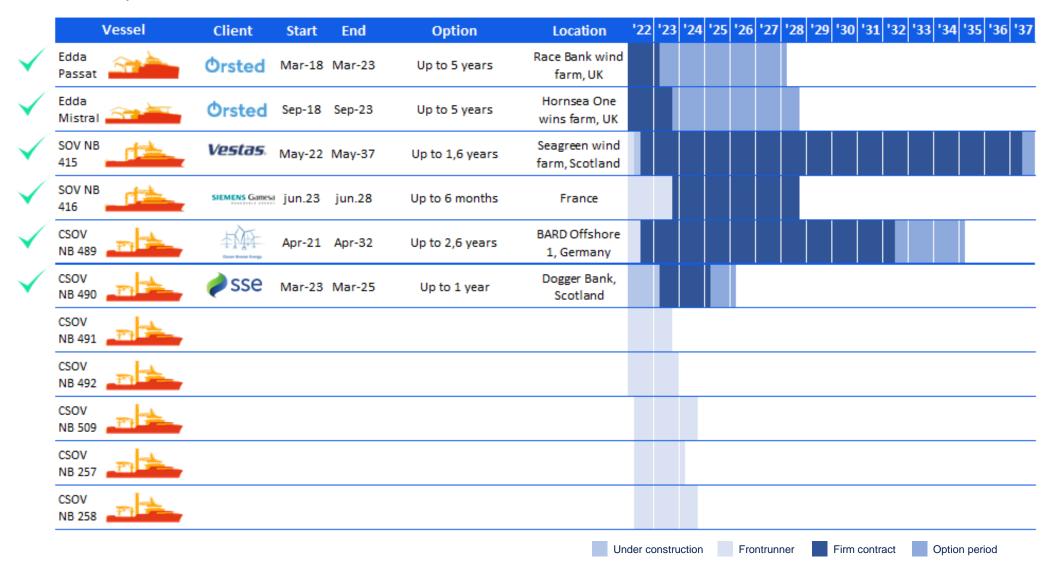
Dedicated offshore wind company uniquely positioned to grow as an established early-mover



AkerBP subsea 7

ExonMobil Technip

### Six out of eleven vessels on contract







## Highly attractive backlog and financial profile

Total backlog of **EUR 467m** in place (firm backlog of **EUR 323m**)<sup>1</sup>

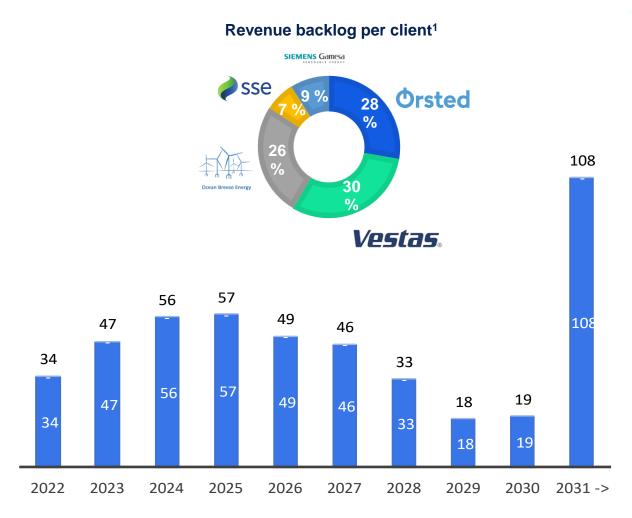


Backlog	EURm <sup>1</sup>
Firm period	323
Option period	144
Total	467











### Fleet configuration to meet the entire value chain

SOVs and CSOVs hold different and complementary characteristics

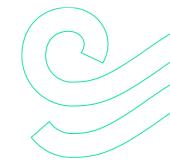
Q4 2021 presentation Focus on long-term contracts **Provides spot market exposure Vessel type** SOV **CSOV** Vessel example Gangway **Gangway flexibility** High High Low Low Typical accommodation Up to 60 60-120 **Typical contract** 5 - 15 years 3 - 12 months Operations & Maintenance Target segment Commissioning & Installation Wind farm tailoring High High Low Low **Zero-emission compatible** 

SOVs and CSOVs differ in gangway flexibility, accommodation capacity, contract type/length, target segment and degree of tailoring to specific wind farms



## Delivering on a broad scope of work for its clients

Edda Wind works actively with clients & yards to stay ahead by delivering the features of tomorrow



### Focused design philosophy

- Capable of personnel- and cargo transfers in harsh environments
- Minimal manual handling of cargo and goods
- Efficient workflow and deck utilization for technicians
- Level-free environment / stepless approach
- High comfort and welfare single outside cabins for all in the SOVs, 86 cabins in the CSOVs
- Fuel efficient and low emission zero-emission ready

### Safely delivering all aspects to operation & crewing of the vessel





## Successful execution of offshore wind operations

Significant track-record from serving offshore wind farms across Europe





### Environmentally friendly fleet – prepared for zero-emission







- Strategy exclusively focusing on renewable energy
- ✓ Newbuilds equipped with an energy efficient battery hybrid propulsion system
- ✓ Newbuilds with a minimum of 30% GHG reduction compared to the previous generation offshore wind service vessels



### **Prepared for zero-emission**

- Newbuilds prepared for zero-emission operations without compromising operational capabilities
- ✓ Working on developing new technologies based on hydrogen stored as LOHC as energy source
- ✓ Preparations for zero-emission propulsion systems supported by Enova

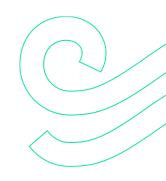


### **Future proof design**

- ✓ The next generation of offshore wind service vessels
- ✓ Option to transform to zero-emission propulsion at a competitive cost
- ✓ Vessels designed in close cooperation with Østensjø Rederi, leveraging the extensive offshore experience



### Key factors enabling excellence in execution



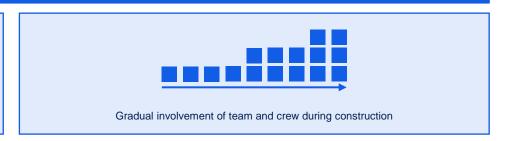


### **Experienced project organization**



60

Vessels successfully built<sup>2</sup>





### Strong ties with the yards

13

Vessels successfully delivered from Gondán<sup>2</sup>

2

Purpose built SOVs delivered from Gondán

7

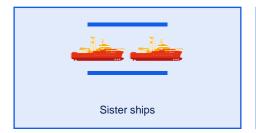
Purpose built vessels ordered from Gondán and Balenciaga



Joined forces to share knowledge



#### Extensive operational knowledge leveraging sister ship effects and access to key equipment providers



Gangway and crane

**Propulsion system** 

**Propulsors** 

**Bow thrusters** 

**Dynamic positioning** 



S VOITH





Vessels fitted with identical equipment from first class suppliers



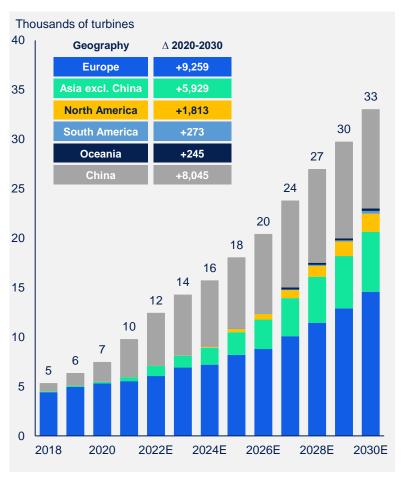
- Edda Wind and Østensjø Rederi combined
- 2) Edua Willu allu 3) As at 31/12/21



## Strong fundamentals and outlook for C/SOVs

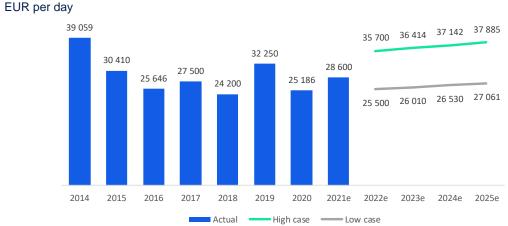
Favourable supply/demand balance resulting in an expected uplift in economics

# Projected strong growth in # of turbines globally





### ...and C/SOV economics expected to edge up

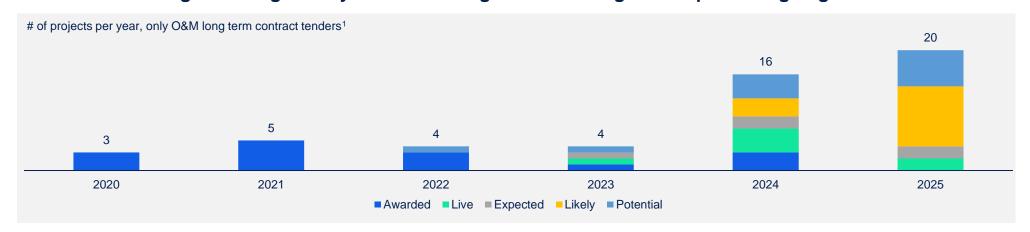




# Strong activity with several ongoing discussions

Edda Wind actively working with new commercial opportunities

### Strong tendering activity in the O&M segment – with significant potential going forward



### Typical tendering process for SOVs lasting up to 3 years including the vessel construction phase<sup>2</sup>



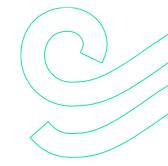


<sup>2)</sup> Source: Company information



## **Attractive financing in place**

Q4 2021 presentation



### **Key debt financing information**

#### Abt. EUR 110 mill Senior Secured Term Loan Facility

- Semi-annual amortisation 12-year profile
- GBP 35.4m for Passat/Mistral
  - ECA tranche GBP 18.8m
  - Commercial tranche GBP 16.6m with GBP 7.1m balloon Dec-26/Jan-27
- EUR 55.2m pre- and postdelivery financing C416/C490
  - EUR 39.1m balloon payment Dec-26/Jan-27
- Contract tranche up to EUR 13.8m
  - Repayment over firm contract period, latest Dec-26/Jan-27
- Outstanding per Q4 2021 EUR 42 mill

#### **EUR 38.0m Private Placement**

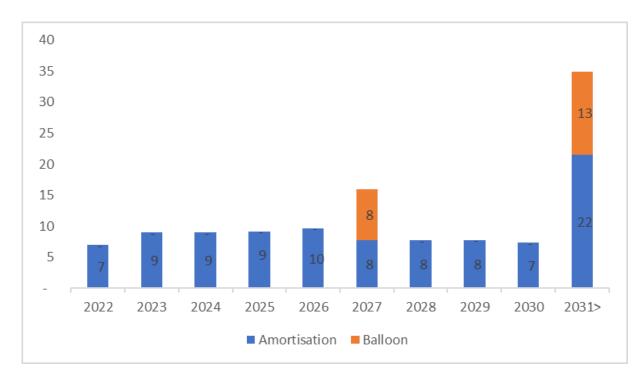
- Semi-annual amortization based on annuity style profile with balloon payment at maturity in Sep '31
- Outstanding per Q4 2021 EUR 32,5 mill

#### **GBP 36.0m Private Placement**

- Quarterly amortization based on annuity style profile with balloon payment at maturity in Apr '37
- Outstanding per Q4 2021 (equiv.) EUR 43 mill

#### Debt amortization schedule<sup>1</sup>

#### **EURm**



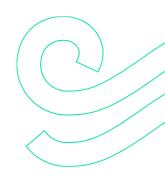


### **Income Statement**

### Q4 2021 presentation

EUR1000

OPERATING REVENUE AND OPERATING EXPENSES	Q4 2021	Q4 2020	Full Year 2021	Full Year 2020
Freight income	6 690	4 3 4 5	23 933	17 480
Other operating income	131	98	484	398
Total operating income	6 821	4 443	24 416	17 878
Payroll and remuneration	(2 077)	(1 719)	(7 320)	(6 524)
Other operating expenses	(4 364)	(1 424)	(10 914)	(3 505)
Total operating expenses	(6 441)	(3 143)	(18 234)	(10 028)
Operating profit before depreciation	380	1300	6182	7 849
Depreciation	(802)	(753)	(3 169)	(3 060)
Operating profit	(422)	547	3 013	4789
Financial income/(expense)	696	(184)	(772)	(1 758)
Profit/(loss) before tax	274	363	2 242	3 031
Tax (income)/expense	-	18	-	18
Profit/(loss) for the year	274	345	2 242	3 013
Basic / diluted earnings per share in EUR	0.01	0.01	0.06	0.09





### **Balance Sheet**

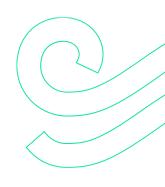
### Q4 2021 presentation

EUR1000

ASSETS	31/12/21	31/12/20
Non current assets		
Deferred tax asset	23	23
Vessels	73 611	71 431
Newbuildings	131 077	35 957
Machinery and equipment	3	3
Total non current assets	204 715	107 415

Current assets		
Account receivables	3 575	3 023
Other current assets	7 791	34 174
Cash and cash equivalents	89 520	6 715
Total current assets	100 886	43 913
Total assets	305 602	151 327

EQUITY AND LIABILITIES	31/12/21	31/12/20
Equity		
Share capital	644	9
Share premium	116 128	-
Other equity	67 560	63 174
Total equity	184 332	63 183
Non current liabilities		
Non current interest-bearing debt	110 545	79 330
Total non current liabilities	110 545	79 330
CURRENT LIABILITIES		
Account payables	1555	1 751
Financial derivatives	91	598
Taxes payable	-	48
Public duties payable	96	32
Current interest-bearing debt	6 951	4 497
Other current liabilities	2 031	1889
Total current liabilities	10 724	8 814
Total equity and liabilities	305 602	151 327





### **Highlights**





### Q&A





# Thank you!

